

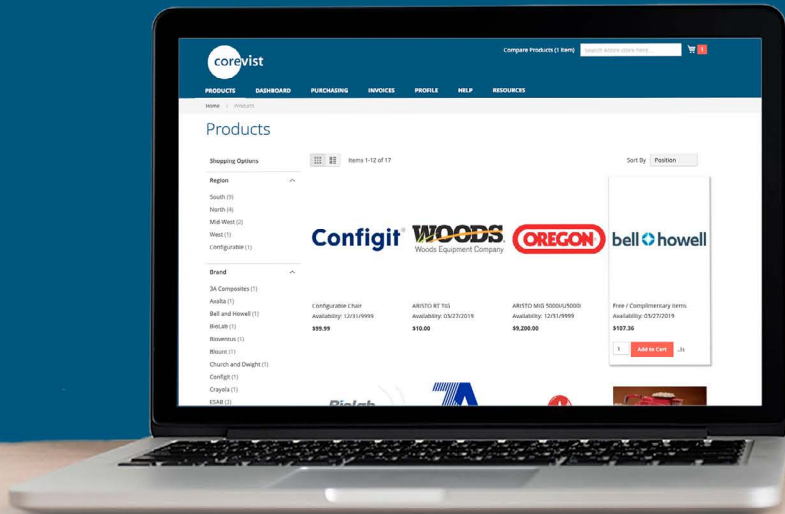


# How We Launch in 90 Days

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**OUR SOLUTION IS 80% DONE WHEN YOU SIGN.**

We spend the next 90 days configuring Corevist Commerce for your real customers. →



## Nobody else is promising us 90 days. How are you different?

We don't bill for time and material. Rather, our implementations are fixed-bid. This is better for you – you know what you're getting up front. It's better for us, too, because it forces us to prioritize real value rather than drawing out a project to bill for more time and material.

How do we do it? Our solution is 80% done on Day 1. That means you start much farther into the process than you do with other vendors.

# Your solution is 80% done on Day 1? What does that mean?

You don't pay us to build critical SAP ecommerce integration functionality from scratch. Rather, with our prebuilt integration and platform, you start much deeper into the implementation.

PREBUILT INTEGRATION AND PLATFORM	
1	PREBUILT WEB SHOP FRONT END
2	PREBUILT PRODUCT CATALOG
3	PREBUILT ORDER CREATION INTEGRATION
4	PREBUILT ORDER TRACKING INTEGRATION
5	PREBUILT ACCOUNTS RECEIVABLE INTEGRATION
6	PREBUILT INTEGRATION FOR ASSOCIATED DOCUMENTS AND OBJECTS
7	PREBUILT MASTER DATA INTEGRATION (CUSTOMERS AND MATERIALS)
8	PREBUILT INTEGRATION FOR TECHNICAL FOUNDATIONAL OBJECTS
9	CONFIGURABLE: FRONT END BRANDING AND USER EXPERIENCE.
10	CONFIGURABLE: ALIGNING OUR INTEGRATION TO YOUR UNIQUE SAP CONFIGURATION AND MASTER DATA.

How is this possible? Because **Corevist Commerce is built on a ready-made, configurable integration to SAP**. It includes all the basic functionality for SAP-integrated ecommerce:

## **Prebuilt connector with 42 points**

### **CONFIGURABLE TO YOUR SAP INSTANCE**

## **Accounts receivable**

### **INTEGRATION POINTS:**

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- 1 Returns invoice by invoice number** (restriction by user authorization).
- 2 Returns invoice list by search criteria** (payer, material, date range, delivery number, order number; restriction by user authorization).
- 3 Returns open items** (restriction by user authorization).
- 4 Returns payment history.**
- 5 Pays open items.**

## Auxiliary

### INTEGRATION POINTS:

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- 6 **Sample BTE user exit** for A/R statements.
- 7 **Refresh dynamic product proposal data.**
- 8 **Generate PDF** of document output type.
- 9 **Return list of tax jurisdiction codes** based on ZIP code.
- 10 **Generate pricing details** for carts, orders, and invoices.
- 11 **Calculate additional header totals** for carts, orders and invoices.
- 12 **Read SAP short dumps.**
- 13 **Submit a report for return to Web.**
- 14 **Get alternate selling units.**
- 15 **Simple email using SAPOffice.**

## Product availability

### INTEGRATION POINTS:

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- 16 **Returns material availability** and related data for a material/plant.

## Order creation

### INTEGRATION POINTS:

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- 17 **Simulates cross-sold master data objects** in the cart.
- 18 **Simulates or creates** an order.

## Order change

### INTEGRATION POINTS:

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- 19 **Simulates or creates** an order change.

## Customer master data

### INTEGRATION POINTS:

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- 20 **Customer master data maintenance**
- 21 **Maintain contact person**
- 22 **Retrieves the user's assigned partner data** (sold-tos, ship-tos and payers) for all sales areas the user is assigned to.
- 23 **Deletes a credit card.**
- 24 **Saves customer credit cards.**
- 25 **Gets customer address.**
- 26 **Retrieves individual partner data** (sold-to, ship-to or payer) for all sales areas the user is assigned to.

- 27 **Returns a list of partners** (sold-tos, ship-tos or payers) based on the search criteria (name, city, postal code, customer number) for all sales areas the user is assigned to.
- 28 **Retrieves the requested partner functions** of a specific customer.

## Material master data

### INTEGRATION POINTS:

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- 29 **Returns list of materials** based on search criteria (number, description) for all sales areas the user is assigned to/the sales area of an order.
- 30 **Material availability check.**

## Order tracking

### INTEGRATION POINTS:

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- 31 **Retrieves a sales document** based on the entered number (incl. doc flow info). Ensures only users assigned to the sold-to/ship-to and/or sales area are getting to see it.
- 32 **Returns a sales document list** based on the entered search. (sold-to, ship-to, material, date range, delivery number, invoice number, ETA

search). Ensures only results the user is allowed to see are returned.

- 33 Returns a combination of schedule lines** and delivery lines for an order.
- 34 Returns summary information** about the requested sales documents as well as optionally the open items.

## Technical object

### INTEGRATION POINTS:

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- 35 Downloads B2B code.**
- 36 Program to find customers/materials/orders/invoices.**
- 37 Generates mock data.**
- 38 IMG for Corevist.**
- 39 Magento material data extract.**
- 40 Test execution of PDF generation** for Adobe.
- 41 RFC Parsing utility.**
- 42 Export translations for units of measure.**

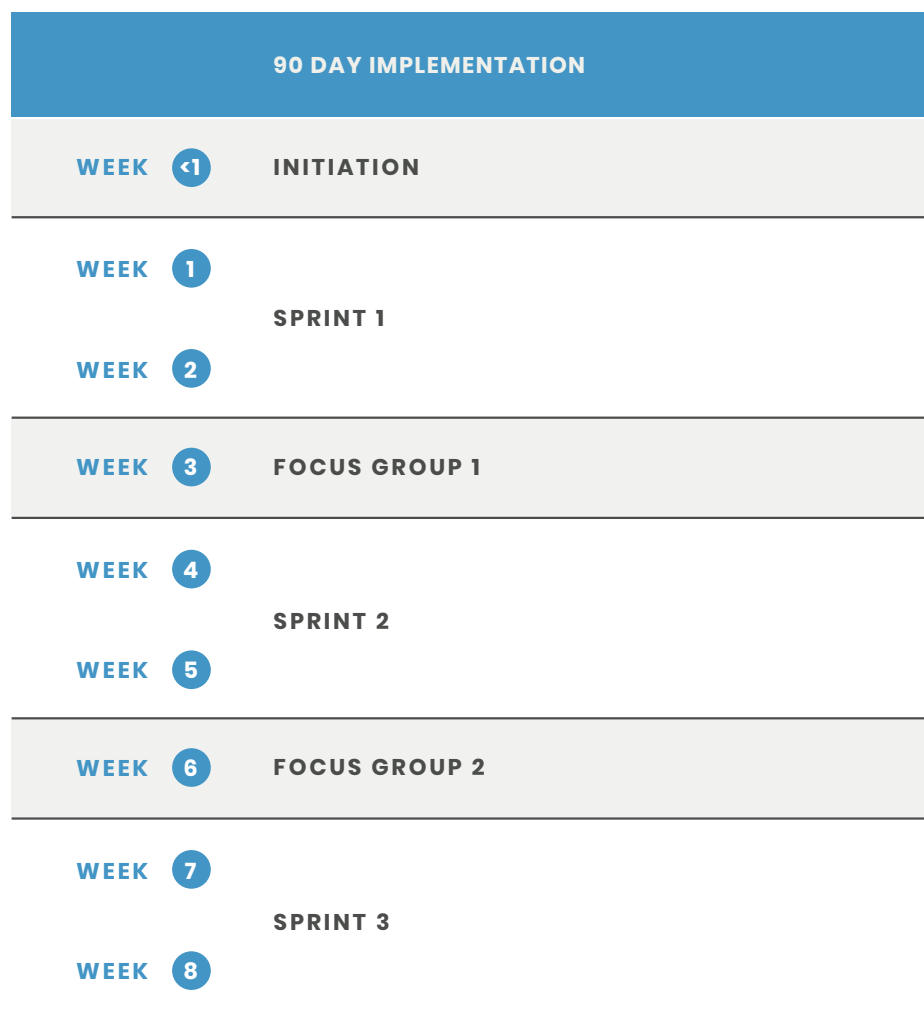
**So what about that extra 20%?** That's where we configure the solution to your unique needs. While our solution is comprehensive, including prebuilt SAP integration, most companies will want a little tailoring. That's where our 90-day process comes in.



# What happens during those 90 days?

We conduct 3 targeted focus groups with your internal stakeholders (and your real customers). We show a live demo of your actual implementation and ask, “Why can’t we put this into production today?” With responses from users and prioritization from you, we generate a list of change requests.

We implement the change requests in a series of Sprints, then show the newly-refined software to your users again and ask the same question. It’s an iterative process of refinement.



CONTINUED ON NEXT PAGE

WEEK	9	FOCUS GROUP 3
WEEK	10	UAT
WEEK	11	GO LIVE PREP
WEEK	12	GO LIVE
WEEK	13	HYPERCARE
WEEK	14	

The end result? Your Corevist Commerce implementation is fully configured for your unique needs on Go Live day.

For the next two weeks, your project lives in Hypercare, a 2-week period of highly personal support to ensure your new environment is stable. After this period, your web channel enters normal support.

## What if we need Corevist Commerce in numerous sales areas & geographies?

Your roadmap is our roadmap. If you need more than one web store, our 90-day window covers Phase I of your rollout – and we'll use that same methodology for each and every storefront. The more templated the storefronts and SAP systems are (i.e. the closer they are to being identical), the more we can shorten that 90-day window.

Here's what that looks like for a sample plan involving 10 global divisions:

### Phase I

We build and launch a storefront for your most complex division or brand—the one with the most business rules, or largest revenue throughput—that can be used as a template for the rest of the global rollout. This allows us to understand your business processes and SAP system while also getting you to market quickly.



### Phase II

Using your Phase I storefront as a template, we rinse and repeat with the next 4–5 divisions that are the most similar, adjusting the functionality as necessary for each division. Maybe these new divisions need different language packs, have different customer service departments, different web admins, or even different brands. These are normal differentiators that we tackle during Phase II.



### Phase III

We use the same process from Phase II to launch the next 4–5 divisions, and since we have even more templates as a result of Phase II, we can roll these out even faster. The best part? You get incremental value in each phase, rather than waiting for one massive go-live and hoping the investment pays off.





## The Takeaway

Our pre-built solution allows us to offer 90-day implementations, and our Agile methodology ensures you can scale quickly if you require a global rollout to multiple divisions. No matter how many divisions you're launching, our methodology puts your web channel in the hands of your real customers with maximum value and minimal waste.

**Get in touch with us today to learn more.**

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GET A DEMO



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